Department of Psychology Banaras Hindu University

B.Sc.(Hons.) Psychology Syllabus w.e.f. July, 2014

B.Sc. (HONS.) PSYCHOLOGY Department of Psychology, Banaras Hindu University

Distribution of different courses and credits in various semesters

0 0 1	Semester-I		
Course Code	Title		Credits
PSB 101	Foundations of Psychological Processes		4
PSB 102	Practical		2
PSB 103	Ancillary: Basic Psychological Processes		3
PSB 104	Language	4-1	1
		tal	10
PSB 201	Semester-II		1
PSB 201 PSB 202	Applied Psychology Practical		4
PSB 202 PSB 203	Ancillary: Applied Psychology		23
PSB 203	Language		1
F3D 204		tal	<u>1</u> 10
	Semester-III	lai	10
PSB 301	Experimental Methodology & Elementary Statistics		4
PSB 302	Practical		2
PSB 302	Ancillary: Abnormal Psychology		3
PSB 304	Language		1
130 304		tal	<u>1</u> 10
	Semester-IV	lai	10
PSB 401	Psychology of Human Development		4
PSB 401	Practical		2
PSB 402	Ancillary: Foundations of Personality		3
PSB 404	Language		1
150 +0+		tal	10
	Semester-V	ui	10
PSB 501	Psychological Testing & Assessment		4
PSB 502	Organizational Behaviour		3
PSB 502	Psychology of Social Behaviour		3
PSB 504	Cognitive Psychology		3
PSB 505			3
PSB506	Behavioural Disorders Psychology of Adjustment/Guidance and Counselling (any one)		4
PSB 507			2
F3D 307	Practical	401	22
	Semester-VI	tal	22
PSB 601	Neuro-physiological bases of Behaviour		4
PSB 601 PSB 602			4
	Human Resource Management		
PSB 603	Perception, Attention & Consciousness		3
PSB 604	Clinical Psychology		3
PSB 605	Culture and Human Behaviour		3
PSB 606	Stress and Coping/ Psychology of Communication (any one)		4
PSB 607	Practical		2
	То	tal	22

- 1. Introduction: Psychology as a scientific study of behaviour. Biological and socio-cultural bases of behaviour. Applications of psychology.
- Sensory and perceptual processes: Structure and function of visual and auditory senses; Attention: selective, sustained and divided attention. Perception: Nature and determinants; Gestalt laws of perceptual organization.
- Learning and memory: Classical and instrumental conditioning: Components, procedures and types; schedules of reinforcement. Memory: Sensory, short-term and long-term memory; forgetting and its causes.
- Emotion and Motivation: Nature of emotion; autonomic, expressive and cognitive components. Theories of emotion: James-Lange, Cannon-Bard, Schachter-Singer and Lazarus. Motivation: Nature and types; need hierarchy model.
- Individual differences: Personality: Trait and type approaches; assessment of personality. Intelligence: Structure and measurement.

- 1. Baron, R. A. (2006). *Psychology* (5th Ed.). New Delhi: Pearson Education.
- 2. Ciccarelli, S. K., & Meyer, G. E. (2009). Psychology. Delhi: Pearson Education.
- Coon, D., & Mitterer, J. O. (2007). Introduction to Psychology: Gateway to mind and behaviour. New Delhi: Cengage.
- 4. Gerrig, R. J., & Zimbardo, P. G. (2006). *Psychology and Life* (17th Ed.). New Delhi: Pearson Education.
- Singh, A. K. (2009). Uchachtar Samanya Manovigyan. Varanasi: Motilal Banarasi Das.

Practical

(Any five of the following)

- 1. Effect of knowledge on performance.
- 2. Span of apprehension.
- 3. Perceptual organization
- 4. Maze learning: Human.
- 5. Trial and error: Finger-maze.
- 6. Zeigarnik Effect.
- 7. Serial position effect
- 8. Memory span of digits and words.
- 9. Test of Personality
- 10. Test of intelligence-Verbal

PSB 103 Basic Psychological Processes Credits 3

- 1. Psychology: Nature and scope.
- 2. Sensation and perception: Concepts, structure and function of eye and ear. Perceptual organization. Illusion.
- 3. Attention: Nature, types and determinants.
- 4. Learning and memory: Definition; methods of learning. Types of memory. Forgetting.
- 5. Motivation: Nature and types: Biogenic and sociogenic. Need hierarchy model.

Books recommended

- 1. Coon, D., & Mitterer, J. O. (2010). Introduction to psychology: Gateways to mind and behavior with concept maps and reviews (12th ed.). Florence, KY: Cengage.
- 2. Feldman, R. (2009). Essentials of understanding psychology. New Delhi: Tata McGraw Hill.
- 3. Gerrig, R. J., & Zimbardo, P. G. (2010). Psychology and life (19th ed.). New York: Pearson.
- 4. Morris, C. G., & Maisto, C. G. (2010). Understanding psychology. New York: Pearson.
- 5. Singh, A. K. (2009). Uchchatar samanya manovigyan. Varanasi: Motilal Banarasidas.

PSB 201 Applied Psychology

- 1. Introduction: Nature and fields.
- 2. Psychology in industries and organizations: Personnel selection; job analysis; fatigue and accidents; advertising and consumer behavior.
- 3. Psychology in education: School as an agent of socialization. Factors influencing school achievement. Exceptional children: Problems and remedial measures.
- 4. Psychology and mental health: Symptoms and causes of anxiety disorders and schizophrenia, mental retardation. Anti-social behavior: Crime and delinquency.
- 5. Psychology and social behavior: Prejudice and stereotypes; conflict and its resolution.

- 1. Anastasi, A. (1979). Fields of applied psychology. New Delhi: McGraw Hill.
- Goldstein, A. P., & Krasner, B. (1987). *Modern applied psychology*. Elmford, New York: Pergmon Press.
- McCormick, E. J., & Ilgen, D. (1980). *Industrial psychology*. Englewood Cliffs, N.J.: Prentice Hall.
- 4. Rastogi, G. D. (1992). Vyavaharik manovigyan. Agra: Har Prasad Bhargava.
- 5. Singh, A. P. (1995). Vyavaharik monovigyan. Varanasi: Abhishek publications.

PSB 202 Practical

Credits 2

(Any five of the following)

- 1. Mental Health
- 2. Anxiety test
- 3. Mental fatigue
- 4. Adjustment test
- 5. Social conformity
- 6. Aptitude test
- 7. Intelligence test Non-verbal
- 8. Emotional maturity
- 9. Achievement test
- 10. Tweezer dexterity

PSB 203 Applied Psychology

- 1. Introduction: Nature and scope.
- 2. Psychology and day to day life: Guidance, counseling and psychotherapy.
- 3. Psychology in organizations: Personnel selection; Fatigue and accidents; consumer behaviour.
- 4. Psychology in education: School as an agent of socialization. Factors influencing school achievement. Learning and motivational problems.
- 5. Psychology and social behaviour: Prejudice and stereotypes; rumour; conflict and resolution.

Books recommended

- 1. Aronson, E. (2010). Social psychology (7th ed.). New York: Pearson.
- Gelso, C. J., & Fretz, B. R. (2009). Counseling psychology: Practices, issues and research. New Delhi: Cengage.
- 3. Santrock, J. (2009). Educational Psychology. Singapore: McGraw Hill.
- 4. Schultz, D., & Schultz, S. E. (2010). Psychology and Work Today (10th ed.). New York: Pearson.
- 5. Singh, A. P. (1995). Vyavharik manovigyan. Varanasi: Abhishek Publications.

PSB 301 Experimental Methodology and Elementary Statistics Credits 4

- 1. Experimental method: Steps involved in experimentation; Problem, hypothesis and Variables; Types and control of variables.
- Experimental design: Meaning and purpose; Single group design Pre- and postmeasurements. Between subjects designs - Randomized, matched groups and factorial designs.
- 3. Statistics and its applications in psychology: Frequency distributions and graphical representation of data. Descriptive statistics mean, median, mode, range, quartile deviation and standard deviation
- 4. Hypothesis testing: Significance of difference between two means, standard deviations, and correlations; One-way ANOVA
- 5. Normal probability curve: Properties and applications, correlations: Product moment and rank difference; regression and prediction.

- 1. Breakwell, G. M., Hammon, S, Fife-Shaw, C., & Smith, J. (2006). *Research methods in psychology* (3rd edition). London: Sage.
- Haslam, S. A., & McGarty, C. (2003). Research methods and statistics in psychology. London: Sage.
- 3. McGuigan, F. J. (1990). *Experimental psychology* (5th edition). New Delhi: Prentice Hall.
- 4. Howell, D. C. (2010). Statistical methods for psychology. Belmont: Wadsworth.
- 5. Singh, A. K. (2004). *Monovigyan, samajshastra tatha shiksha mein shodh vidhiyan*. Varanasi: Motilal Banarasi Das.

PSB 302 Practical

(Any five of the following)

- 1. Formulation of an experiment using single group design.
- 2. Formulation of an experiment using between group design Random group design with two groups).
- 3. Formulation of an experiment using between group design (Random group design with more than two groups)
- 4. Formulation of an experiment using two way factorial designs.
- 5. Formulation of a 3-way factorial design (with an outline of ANOVA summary table)
- 6. Use of descriptive statistics in analyzing experimental data
- 7. Analysis of the data obtained in randomized groups design with two groups using suitable statistics.
- 8. Analysis of the data obtained in randomized groups design with more than two groups
- 9. Verification of the normality assumption of ANOVA.
- 10. Verification of the assumption of equality of variance (SD)/correlation by 't'-test.

Abnormal Psychology

- 1. Abnormal psychology: Concept; Criteria of abnormal behaviour; classification of psychological disorders.
- 2. Neurotic disorders: Anxiety, phobia conversion reactions and dissociative disorders.
- 3. Psychotic disorders: Schizophrenia and delusional disorders.
- 4. Mood disorders; and organic brain disorders
- 5. Mental retardation; and learning disability.

Books recommended

- 1. Butcher, J. N., Mineka, S., & Hooley, J. M. (2010). Abnormal psychology (14th ed.). New York: Pearson
- 2. Durand, V. M., & Barlow, D. H. (2010). Essentials of abnormal psychology. Florence, KY: Cengage.
- 3. Halgin, R., & Whitbourne, S. K. (2010). Abnormal psychology: Clinical perspective on psychological disorders (6th ed.). Singapore: McGraw Hill
- 4. Sue, R., Sue, D., & Sue, S. (2010). Understanding abnormal behaviour. Boston: Wadsworth/Cengage.
- 5. Suleman, M., & Tauwab, M. (2008). Asamanya manovigyan: Visay awam vyakhya. Varanasi: Motilal Banarasidas.

PSB 401 Psychology of Human Development Credits 4

- 1. Introduction to human development and its determinants: Concepts of growth and maturation. Developmental stages.
- Infancy: Sensory and perceptual development; language, emotional and social development.
- 3. Childhood: Developmental tasks. Cognitive, social, emotional and moral development.
- 4. Adolescence: Developmental tasks; physical and psychological changes; development of identity.
- 5. Adulthood and old age: Developmental tasks; adjustment problems and specific issues

- 1. Berk, L. E. (1994). Child development. New Delhi: Prentice Hall.
- 2. Bhutt, G. (1990). Vikasatmak manovigyan. Delhi: Delhi University.
- Kaluger, G. S., & Kaluger, M. F. (1984). *Human development: The span of life*, (3rd edition).
 St. Louis: Times mirror.
- 4. Santrock, J. W. (1999). Life-span development. New York: McGraw Hill.
- Shaffer, D. R., & Kipp, K. (2007). *Developmental psychology: Childhood & adolescence*. Belmont: Thomson Higher Education.

Practical

(Any five of the following)

- 1. Moral development
- 2. Self-esteem /adjustment
- 3. Eysenk's personality inventory
- 4. General mental health
- 5. Parent -child relationship
- 6. Assessment of life satisfaction
- 7. Work family conflict
- 8. Adjustment of elderly people
- 9. Scholastic aptitude test
- 10. Embedded figures test

PSB 403 Foundations of Personality Credits 3

- 1. Personality: Concept and definitions; traits, types, determinants and assessment.
- 2. Basics of psychoanalysis: Concept of unconscious, defenses, slips and inferiority complex.
- Understanding self: Self concept and its components; self concept discrepancy and consequences.
- 4. Disorders of personality: Types of disorders and treatment approaches.
- 5. Personality change: Behavioristic and social learning models.

Books recommended

- Cloninger, S. C. (2008). Theories of personality: Understanding persons (5th ed.). New York: Pearson.
- 2. Funder, D. C. (2010). The personality puzzle. New York: W. W. Nortorn & Company.
- 3. Mayer, J. D. (2007). Readings in personality psychology (1st ed.). New York: Pearson.
- Phares, E. J., & Chaplin, W. F. (1997). Introduction to personality (4th ed.). New York: Addison-Wesley-Longman.
- 5. Singh, A. K. (2010). Vyaktitva ka manovigyan. Varanasi: Motilal banarasidas.

- 1. Overview of psychological test. Administration, scoring and interpretation of tests.
- 2. Basic psychometric concepts: Test construction and item analysis. Reliability and validity: Meaning and types. Norms.
- 3. Assessment of ability and aptitude: Basic concept and theories. Tests of intelligence and aptitude: Stanford Binet (4th ed.), and Wechsler Intelligence scales; differential aptitude test.
- Personality assessment: Approaches to personality assessment psychometric and projective. Important measures of personality - MMPI, NEO-FFI, Rorschach and TAT.
- 5. Statistics in psychological testing: Correlation techniques –Biserial, point-biserial, tetrachoric, phi-coefficient, contingency coefficient.

- Aiken, L. R., & Groth-Marnet, G. (2009). Psychological *testing and assessment* (12th Ed.) New Delhi: Pearson Education.
- Gregory, R. J. (2005). *Psychological testing: History, principles, and applications* (5th edition). New Delhi: Pearson Education.
- 3. Howell, D. C. (2010). Statistical methods for psychology. Belmont: Wadsworth.
- 4. Kaplan, R. M., & Saccuzzo, D. P. (2005). *Psychological testing: Principles, applications and issues*. New Delhi: Cengage.
- Singh, A. K. (2008). Tests, measurement research methods in behavioural sciences. Patna: Bharti Bhawan.

PSB 502 Organizational Behaviour Credits 3

- 1. Introduction: Historical development; concept of organization; elements of organizational structure; scope of organizational behaviour.
- Motivation and job satisfaction: Major theories; content and process; (Adams, Maslow, Vroom, Herzberg). Intrinsic and extrinsic motivation; incentive systems - Job satisfaction; concept and determinants.
- 3. Leadership: Functions and approaches; trait, behavioural and contingency models; characteristics of successful leaders; role of power in leadership.
- 4. Communication: Communication process- types of communication; communication channels and networks; barriers to communication.
- Group behavior and conflict: Defining and classifying groups; stages of group development; concept, causes and consequences of conflicts; methods of conflictresolution.

- 1. Aamodt, M. G. (2001). Industrial/organizational psychology. New Delhi: Cengage.
- 2. Luthans, F. (2005). Organizational behavior(12th Ed.). New York: McGraw Hill.
- 3. Muchincky. (2009). Psychology applied to work. New Delhi: Cengage.
- 4. Robbins, S., Judge, T.A., & Sanghi, S. (2009). Organizational behavior(13th Ed.). New Delhi: Pearson Education.
- Riggio, R. E. (2003) Introduction to Industrial/Organizational Psychology (4th d.). New Jersey: Prentice-Hall.

PSB 503 Psychology of Social Behaviour Credits 3

- 1. Introduction: Nature and scope of social psychology. Groups Structure, functions and effects; Social facilitation, social loafing and social conformity.
- 2. Communication: Verbal and nonverbal processes; Language and social interaction; barriers to communication.
- 3. Social perception: Impression formation, role of non-verbal cues; Attribution process theories of Kelly and Weiner.
- 4. Attitudes: Formation, measurement and change; Prejudice and discrimination Sources and dynamics; techniques of overcoming prejudice.
- 5. Pro-social behaviour: Cooperation and helping behaviour; personal, situational and sociocultural determinants of helping.

- 1. Alcock, J. E., Carment, D. N., Sadava, S. N., Collins, J. E. & Green J. M. (1998). *A textbook of social psychology*. Scarborough, Canada: Prentice Hall.
- Aronson, E., Wilson, T. D., & Akert, R. M. (2010). Social Psychology (7th Ed.). Upper Saddle River, NJ: Prentice Hall.
- Baron, R. A., & Byrne, D. (1998). Social psychology (8th Ed.). New Delhi: Prentice Hall of India.
- Singh, A. K. (1996). Adhunik samajik manovigyan ki roop rekha (3rd Ed.). Varanasi: Moti Lal Banarasi Das.
- Taylor, S. E., Peplau, A. L., & Sears, D. O. (2006). <u>Social Psychology</u> (12th Ed.). Englewood Cliffs, NJ: Prentice Hall.

Cognitive Psychology

Credits 3

- 1. Introduction: Nature, themes and emergence of cognitive psychology. Cognitive neuroscience.
- 2. Mental imagery: Categories of mental images, mental manipulation of images, spatial cognition and cognitive maps.
- 3. Verbal learning: Nature and materials, determinants; Methods paired associate learning, serial learning, free recall
- 4. Memory processes: Encoding, storage and retrieval; traditional models and levels of processing model of memory. Forgetting in memory. Constructive nature of memory.
- 5. Problem solving and creativity: Typology of problem, approaches, problem solution: Algorithms, heuristics. Factors affecting problem solving. Creativity: Concept and nature.

- 1. Matlin, M.W. (2008). Cognition (7th Ed.). CA: John Wiley & Sons.
- Riegler, B. R., & Riegler, G. R. (2008). Cognitive psychology: Applying the science of the mind (2nd Ed.). New Delhi: Dorling Kindersley.
- 3. Sternberg, R. J. (2009). Cognitive psychology (4th Ed.). Wadworth, Cengage Learning.
- 4. Solso, R. L. (2004). *Cognitive psychology* (6th Ed). New Delhi: Pearson Education.
- Schiffman, H. R. (2000). Sensation and perception: An integrated approach. New York: JohnWiley.
- 6. Hulse, S. H., Deese, J., & Egeth, H. (1975). The psychology of learning. ND: McGraw Hill.

PSB 505 Behavioural Disorders

Credits 3

- 1. Concept of normality and abnormality, general causes of psychopathology. Classification of psychopathology: Multiaxial approach (DSM - IV-TR).
- 2. Disorders of childhood: Mental retardation, autism, ADHD.
- 3. Anxiety disorder: Panic, phobic, obsessive compulsive, generalized anxiety disorder, somatoform disorder.
- 4. Psychotic disorders: Schizophrenia and mood disorders, delusional disorders.
- 5. Personality disorders: Antisocial, paranoid personality disorder.

- Carson, R. C., Butcher, J. N., & Mineka, S. (2004). Abnormal psychology and modern life (11th Ed.). Singapore: Pearson Education.
- 2. *Diagnostic & Statistical Manual of Mental Disorders IV- TR (2004)* Washington: AP A Publication.
- Kaplan, H. J. & Saddock, B. J. (2004). Synopsis of comprehensive textbook of psychiatry, (9th Ed.). Baltimore: Williams & Wilkins.
- 4. Oltmanns, T. F. & Emery, R. E. (2006). Abnormal psychology (5th Ed.). Prentice Hall.
- Sue, D., Sue, D. W., & Sue, S. (2010). Understanding abnormal behavior. Belmont: Wadsworth.

PSB 506 Psychology of Adjustment Credits 4

- 1. The adjustment process: Nature and characteristics; Basic principles of adjustment; Scientific approach to adjustment; Characteristics of satisfactory adjustment.
- 2. Areas of adjustment: Family, school and college adjustment; friendship and peer relations; marital adjustment; occupational adjustment.
- 3. Factors affecting adjustment: Organic factors, family dynamics, developmental, social, economic and cultural factors.
- 4. Factors leading to maladjustment: Stress, anxiety and conflict; coping with stress, preventing maladjustment; improving adjustment.
- 5. Psychosexual adjustment: Attitude toward love, sex, and marriage psychological and physiological factors. Interpersonal relationships.

- Weiten, W., Dunn, D. S., & Hammer, E. Y. (2012). *Psychology applied to modern life: Adjustment in 21st century* (10th ed.). Belmond, CA: Wadsworth, Cengage Learning.
- 2. Lazarus, R.S. (1980). Patterns of adjustment, New Delhi: McGraw-Hill.
- Martin, L.G.; Osborne, G. (1989). *Psychology: Adjustment and everyday living*. N.J.: Prentice-Hall, Englewood Cliffs.
- 4. Atwater, E. (1995). *Psychology for living, adjustment, growth, and behaviour today*. New Delhi: Prencie Hall India.
- Nevid, J. S. & Rathus, S. A. (2007). *Psychology and the challenges of life adjustment in the new millennium* (10th ed.). John Wiley & Sons.
- 6. Wolman, B. B. (1985). *Problems of modern life: Psychology of adjustment*. Boston: American Press.
- 7. Santrock, J. W. (2006). Human adjustment. Boston: McGraw Hill.

PSB 506 Guidance and Counselling Credits 4

- 1. Guidance and counseling: Nature, principles and goals, adjustment problems and counseling needs of children and adolescents.
- 2. Assessment for guidance and counselling: intelligence, aptitude, interest and personality testing.
- 3. Basic counseling skills: building rapport, demonstrating empathy, observing. listening; Organizing guidance programmes.
- 4. Types of guidance & counseling: personal, social, educational, career, & for children with different abilities.
- 5. Individual and group guidance; Ethical considerations.

Books Recommended:

- Gibson, R. L., & Mitchell, M. H. (2009). Introduction to Counseling and Guidance (7th Ed), New Delhi: PHI Learning Pvt. Ltd.
- 2. Parti, V.R. (2008). Counselling Psychology. New Delhi: Authors Press
- 3. Rai, A.N. & Asthana, M. (2005). *Guidance and Counselling: Concepts, Areas and Approaches*. New Delhi: Motilal Banarasidas
- 4. Rao, S.N. & Sahajpal, P. (2013). *Counselling and Guidance*, New Delhi: Tata McGraw-Hill.
- 5. Rao, S.N. (2004). *Guidance and Counselling*, New Delhi: Discovery Publishing House.
- S. Brown & R. Lent (Eds.). Handbook of Counseling Psychology (4th ed) (pp. 267–283). NY: Wiley.
- Sharma, R.A. (2014). Fundamentals of Guidance and Counselling, Meerut: R Lall Book Depot.

Practical

(Any five of the following from core papers and one from opted elective)

- 1. Psychology and social processes
 - a. Social conformity
 - b. Social perception
- 2. Organizational behaviour
 - a. Leadership
 - b. Job satisfaction /Work motivation
- 3. Psychological testing and assessment
 - a. NEO-FFI /MMPI
 - b. WAIS/WISC
- 4. Cognitive psychology
 - a. Memory process
 - a. Problem solving
- 5. Behavioural disorders
 - a. Anxiety (State, trait and free floating anxieties)
 - b. Depression
- 6. Psychology of Adjustment
 - a. Assessment of adjustment
 - b. Assessment of anxiety
- 7. Guidance and counselling
 - a. Personality assessment
 - b. Assessment of aptitude

PSB 601 Neurophysiolgical Bases of Behaviour

- 1. Foundations of Neurorphysiology: Structure and functions of nerve cells and glial cells, nerve impulse and synaptic transmission.
- 2. Central nervous system: The spinal cord, the hind brain, the midbrain and the forebrain.
- 3. Peripheral nervous system : Cranial nerves, spinal nerves, the autonomic nervous system
- 4. Sensory systems: The visual system, the auditory system and the somatosensory system.
- 5. Methods of Neurophysiology: Computer modelling, anatomical, lesion, stimulation genetic manipulations, Functional neurosurgery, electrical and magnetic signals.

- 1. Beaumont, J. G. (2008). Introduction to Neuropsychology. NY: Guilford Press.
- 2. Carlson, N. R. (2008). Foundations of Physiological Psychology. Singapore: Pearson.
- 3. Kolb, B. & Whishaw, Q. (2008). *Fundamental of human Neuropsychology*. NY: Worth Publishers.
- 4. Pinel, P. J. (2009). Biopsychology. Singapore: Pearson.
- 5. Stirling, J. (2008). Introducing Neuropsychology. NY: Psychology Press.

PSB 602 Human Resource Management Credits 3

- 1. Introduction : Concepts and nature of human resource management; foundation and functions of human resource management.
- Employees Selection: selection process and methods; job analysis, biographical information; interviews; references and letters of recommendation; psychological testing; types of psychological tests
- 3. Training and development: Scope and goals of training programmes; training needs analysis; training methods.
- 4. Performance management : Nature and methods. Performance appraisal for managers; biases in performance appraisal; post-appraisal interview.
- 5. Stress in the workplace: Occupational health; work-family conflicts; causes and of stress at the workplace; management of stress.

- 1. Schultz & Schultz (2006). Psychology & Work Today, Pearson Education
- 2. Glimer, B.V.H. (1991). Industrial and organizational psychology, Tokyo: McGraw Hill. Kogakushra.
- 3. Wexley, K.N., & Yukl, G.A. (1987). Organizational behaviour and personal psychology.Illinois: Richard Irvin.
- 4. Decenzo, D.A., & Robbins, S.P. (2003). Foundations of Human Resource Management
- 5. Beardwell, I. & Hadden, L. (1996). Human Resource Management : A contemporary perspective, New Delhi: Macmillan India Ltd.

PSB 603 Perception, Attention and Consciousness Credits 3

- 1. Sensation and perception: Nature and characteristics of sensation; Perception Nature and characteristics, theoretical approaches, bottom-up and top-down processes. Form, space, and movement perception.
- 2. Object recognition: Theories of visual object recognition- template matching, distinctive feature theories.
- 3. Attention: Selective attention and divided attention; Early and late selection models; Automaticity in attention; Characteristics of automatic processes.
- 4. Sustained attention: Nature, mechanism, and theories.
- 5. Consciousness: Nature and characteristics; Varieties of consciousness.

- 1. Matlin, M. W. (2008). Cognition (7th Ed.). USA: John Wiley & Sons.
- Riegler, B. R., Riegler, G. R. (2008). Cognitive psychology: Applying the science of the mind (2nd Ed.). New Delhi: Dorling Kindersley.
- 3. Sternberg, R. J. (2009). Cognitive psychology (4th Ed.). New Delhi: Cengage.
- Schiffman, H. R. (2000). Sensation and perception: An integrated approach. New York: John Wiley
- 5. Solso, R. L. (2004). *Cognitive psychology* (6th Ed). New Delhi: Pearson Education.

Clinical Psychology

Credits 3

- 1. Clinical Psychology: Historical development, nature and scope. Diagnosis: Meaning and nature, differential diagnosis.
- 2. Diagnostic assessment and clinical tools: Interview, case study, behavioural assessment and psychological tests.
- 3. Clinical utility of psychological tests: Tests of intelligence- Stanford Binet (IV Ed). WAISIII, personality tests MMPI 2, NEO FFI, TAT and Rorschach,
- 4. Freudian psychoanalytic therapy : Person centered therapy, and group therapy
- 5. Nature and rationale of systematic desensitization, aversion, modeling, rational emotive therapies.

- Corey, G. (2009). *Theory and practice of counselling and psychotherapy*. Belmont, C.A.: Brooks/Cole.
- 2. Goldenberg, H. (1983). *Contemporary clinical psychology* (2nd Ed.) New York: Brooks/Cole.
- Neitzel, M. T., Bernstein, D. A., & Millich, R. (1998). Introduction to clinical psychology, (5th Ed.). Upper Saddle River NJ: Prentice Hall.
- 4. Prohesska, J.O. & Norcross, J.C. (2010). Systems of Psychotherapy: A t ranstheoratical analysis. USA: Brooks/Cole
- 5. Singh, A. K. (2004). Naidanik manovigyan. Varanasi: Motilal Banarasi Das.

PSB 605 Culture and Human Behaviour Credits 3

- 1. Introduction: Concept of culture; cross-cultural and cultural psychology; socio-biological and eco-cultural approaches; ethnocentrism and multiculturalism.
- 2. Methods of study: Observation, survey and experimentation; choice of measuring instruments; quantification of qualitative data; sampling and comparability issues.
- 3. Sensation and perception: Sensory preferences; color and depth perception; interpreting patterns and pictures; perception of time.
- 4. Culture and intelligence: Meaning of intelligence; psychometric and cultural approaches, interpreting intelligence test scores; deficit and difference hypotheses; biological and cultural factors in intelligence.
- 5. Culture and emotion: Similarities and differences in emotions; physiological arousal and evaluations, experience and expression of emotions; emotion and judgment.

- 1. Berry, J. W., Poortinga, Y. H., Segall, M. H., & Dasen, P. R. (2010). *Cross-cultural psychology: Research and applications*. New York: Cambridge University Press.
- 2. Matsumoto, D. (2001). *The handbook of culture and psychology*. New York: Oxford University Press.
- 3. Ratner, C. (2008). *Cultural psychology: Cross-cultural psychology and indigenous psychology*. NY: Nova Science Publisher Inc.
- 4. Segall, M. H., Dasen, P. R., Berry, J. W., & Poortinga, Y. H. (1999). *Human behaviour in global perspective*. Needham Heights, MA: Allyn & Bacon.
- 5. Shiraev, E., & Levy, D. (2009). Cross-cultural psychology. Delhi: Pearson Education.

Stress and Coping

Credits 4

- 1. Introduction: Nature of stress; Different perspectives on stress Stress as response, stress as stimulus, stress as transaction. Types of stress; frustration, conflict, change, pressure.
- Responding to stress: Emotional response, physiological response, behavioural response. Factor influencing stress tolerance – social support, hardiness, optimism and conscientiousness.
- 3. Potential effects of stress: Impaired task performance, disruption of cognitive functioning, burnout; psychological problems and disorders, physical illness.
- 4. Nature and characteristics of coping: Different views of coping psychodynamic, transactional, internal and external resource perspective.
- Common coping strategies and patterns; giving up, striking out at others, indulging and blaming self, defensive coping; appraisal focused, problem focused, emotion focused coping.

- Weiten, W., Dunn, D. S., & Hammer, E. Y. (2012). *Psychology applied to modern life: Adjustment in 21st century* (10th ed.). Belmond, CA: Wadsworth, Cengage Learning.
- 2. Lazarus, R.S. (1980). Patterns of adjustment, New Delhi: McGraw-Hill.
- Martin, L.G.; Osborne, G. (1989). *Psychology: Adjustment and everyday living*. N.J.: Prentice-Hall, Englewood Cliffs.
- 4. Lazarus, R. S. & Folkman, S. (1984). *Stress, appraisal and coping. New York, NY: Springer Publishing.*
- 5. Aldwin, C. M. & Werner, E. E. (2004). *Stress, coping and development: An integrative perspective*. New York: Guilford.

Psychology of Communication

- 1. Communication process: Nature, definition, characteristics, functions, and significance of communication; Communication models and concepts.
- 2. Forms of human communication: Verbal and nonverbal communication; interpersonal; computer mediated and electronic communication.
- Listening and public speaking: Effective listening, types of listening, barriers to listening. Public speaking – Perception, self and communication; Techniques of public speaking; Methods and elements of delivery.
- Assertive communication and persuasion: Nature and style of assertive communication; Steps in assertiveness training; Persuasion – nature and principles.
- 5. Skills of communication: Self presentation skills, relationship skills, interviewing skills, group interaction and leadership skills, presentation and public speaking skills.

- 1. DeVito, J. A. (2011). *Essentials of human communication* (8th ed.). Boston: Pearson Education.
- Weiten, W., Dunn, D. S., & Hammer, E. Y. (2012). *Psychology applied to modern life: Adjustment in 21st century* (10th ed.). Belmond, CA: Wadsworth, Cengage Learning
- Froemling, K., Grice, G. L., Skinner, J. F. (2011). *Communication: The Handbook*. Boston: Allyn & Bacon.
- 4. Pearson, J. C. & Nelson, P. E. (2000). *An introduction to human communication: Understanding and sharing*. Boston: McGraw Hill.
- 5. Adler, R. B., Rodman, G., & Hutchinson, C. C. (2011). *Understanding human communication*. New York: Oxford University Press.

PSB 607 Practicals

Credits 2

(Any five of the following from core papers and one from opted elective)

- 1. Culture and Human Behaviour
 - a. Colour /Depth perception
 - b. Perception of emotions
- 2. Human Resource Management
 - a. Occupational health
 - b. Performance appraisal/Job analysis
- 3. Perception, attention and consciousness
 - a. Signal detection/geometric illusions
 - b. Vigilance
- 4. Clinical Psychology
 - a. Mental status examination
 - b. Rorschach inkblot /TAT
- 5. Neuro-physiological Basis of Behaviour
 - a. Physiological correlates of emotion
 - b. Assessment of hemispheric asymmetry
- 6. Stress and coping
 - a. Assessment of stress
 - b. Assessment of coping
- 7. Psychology of communication
 - a. Preparation of a public speech (outline only)
 - b. Assessment of assertiveness