AIC – MAHAMANA FOUNDATION FOR INNOVATION AND ENTREPRENEURSHIP – IM-BHU Regd. Office: Institute of Management Studies, Banaras Hindu University, Varanasi – 221005, Uttar Pradesh.

Ph.: 0542 2369332 Email: aic-imbhu@fmsbhu.ac.in

Advt. No. AIC - MFIE - IMBHU/2019/001

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For the Position of Chief Executive Officer

AIC – Mahamana Foundation for Innovation and Entrepreneurship – IM-BHU (AIC - MFIE-IM-BHU) is a Non-Profit Company registered under Section 8 of the Companies Act 2013, by Institute of Management Studies, Banaras Hindu University supported by Atal Innovation Mission, NITI Aayog, in 2018 to establish an effective platform to incubate and nurture the Startups in Social Entrepreneurship- Agriculture and Allied Fields, Education, Electricity, New and Renewable, Energy and Environmental Sustainability, Health and Pharmaceuticals and other allied areas. The company is focused on creating a best-in-class infrastructure to support the Startups in the above areas.

Nature and Tenure of appointment: Above positions are of full time engagement and co-terminus with the project. Appointment shall be initially for a period of two years. This may be extendable for three more years on yearly basis by mutual consent subject to satisfactory performance. The AIC - MFIE-IM-BHU reserves the right to terminate the appointment with one month notice period at any point of time without furnishing any reasons thereof.

Chief Executive Officer (CEO)

Job Description:

The CEO of the AIC - MFIE-IM-BHU is a top managerial Position. CEO will be responsible for smooth functioning of the Center and inculcating entrepreneurial culture among the incubatees.

CEO would be working in close coordination with the Directors, various functional committees and Mentors. The CEO is intended to liason and collaborate for a strong Industry Academia partnership, ensure compliance of NITI Aayog guidelines, Company guidelines, facilitate and extend the services of AIC- Mahamana Foundation for Innovation and Entrepreneurship – IM-BHU to the incubatees. The person would be responsible for bringing about the desired financial and social objectives of the incubator by establishing a symbiotic relationship with the various resources available and the stakeholders. The job requires extensive traveling and networking.

Preferable Educational Qualification:

Preferably postgraduate in Science or Technology. A degree in management would be an added advantage.

Experience:

- The CEO must be a visionary to make the Incubation Centre self-sustainable.
- Minimum 10 years of work experience, with at least 2 years of experience as an entrepreneur or in the field of Incubation / Startups / Early stage investing, preferably with sound accomplishments to run successful incubation support.

Age: Around 50 years.

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Dated: 5/03/2019

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Roles and Responsibilities:

- To provide effective leadership and direction to achieve the objectives and targets set by the AIC MFIE – IM-BHU
- To develop and implement the strategic plans for the AIC.
- To work with the Board in regularly reviewing the AIC's strategic plan and its implementation.
- To facilitate the growth in start-ups and social sector entrepreneurship.
- To build teams with the culture of entrepreneurship, openness and integrity.

Skill set:

- The CEO should be passionate and innovative person with proven leadership and mentoring qualities, the aggressiveness to pursue, timely delivery and the confidence to convince.
- previous experience of working in close collaboration with government departments / agencies / allied organizations/Private sector
- Should have exposure to business plans, proposals, fund raising activities apart from developing
 effective marketing strategies to generate revenues from the products and / or services of the
 startups within the incubator.
- Should have excellent communication skills, excellent interpersonal and organizational skills, knowledge of business management principles, Business incubation programmes, budget formulation and financial management.

Compensation:

- Compensation is negotiable and would be commensurate with the qualifications and experience for the right candidate subject to a Maximum consolidated amount of ₹1,20,000/- per month.
- TDS and any other deductions as applicable.

Application Process:

Interested candidates are required to send an application along with detailed Curriculum vitae and self-attested copies of testimonials regarding qualifications and work experience through registered/speed post in an envelope duly super scribed "Application for the post of Chief Executive Officer at AIC - MFIE – IM-BHU" to the following address so as to reach the office on or before 31st March, 2019 (along with an intimation mail to: aic-imbhu@fmsbhu.ac.in, director@fmsbhu.ac.in)

The Professor-in-Charge,

AIC – Mahamana Foundation for Innovation and Entrepreneurship – IM-BHU, Regd. Office, Institute of Management Studies, Banaras Hindu University, Varanasi – 221005

Applications received thereafter shall not be entertained.

Place: BHU Varanasi Dated: 5/3/2019 DIRECTOR AIC – MFIE – IM-BHU

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